



sky data vault

University Leveraging Sky Data Vault's Professional Services for **Accelerated Digital Transformation**



The Customer

A nonprofit online university in California. As a university, the Customer had a small management and IT team whose primary role was to help students with their IT needs.



The Situation

The Customer had recently undergone a merger with another online university that used Microsoft O365. The Customer needed to move from G Suite platform to the new standard for the combined organizations, Microsoft O365. Neither IT team for either organization had ever done a migration like this before and was unsure of how to migrate the email and files over correctly and in a timely manner to hit management deadlines. The Customer immediately contacted their trusted IT Partner who put them in touch with Sky Data Vault (SDV).



The Challenge

The Customer needed to evaluate the current G Suite services and figure out how to migrate those emails and files to Microsoft O365 in a way that did not disrupt the existing user community. In addition, they had a tight time frame to complete the migration to meet the required deadlines for the consolidation. It was very important to the Customer that the process happen efficiently and as smoothly as possible, with little disruption.

The Customer was interested in leveraging a professional services engagement with an organization with a history of success and a way to ensure a positive outcome on a tight time frame.



The Solution

SDV assisted the IT Partner in correctly assessing the Customer's stake holders to understand how the user community accessed and used the email and files currently in G Suite. SDV Professional Services designed and tested migration options with the Customer to show the desired outcome before moving forward with the migration. SDV then migrated all the information from G Suite into their Microsoft Exchange, OneDrive, and SharePoint, consolidating all their data into one platform.

Sky Data Vault listened to the needs of the Customer and provided a professional Services engagement that took this task off the shoulders of the Customer's IT staff. SDV was able to understand the Customer's situation, leveraging years of expertise in working with Microsoft to deliver a migration on time and on target for their budget.



The Outcomes

SDV ran a seamless implementation from start to finish. As part of the sales process, SDV provided a complimentary demo which illustrated how user-friendly the solution is. It was a simple and easy sales process for the Customer and IT Partner. Our SDV Ops team was able to deliver an effective, cost-saving solution within 30 days—one that the Customer estimated would have taken 6-7 months to accomplish. SDV's Professional Services Group made the transition both fast and seamless for the Customer, requiring little of their time, and the Partner was able to demonstrate their value to the Customer by providing an affordable managed solution with a customer-focused approach. A win-win!