



## SDV Benefits Over DIY Infrastructure

The benefits of Sky Data Vault (SDV) Infrastructure as a Service (IaaS) include:

- **Transparent Pricing:** SDV offers transparent pricing models, ensuring customers understand their costs clearly.
- **Managed Service:** SDV manages all infrastructure (including licenses), reducing the workload on customers' IT staff.
- **Disaster Recovery as a Service (DRaaS):** SDV provides DRaaS, offering customers confidence in their ability to recover from disasters.
- **Reduced Vendor Complexity:** By consolidating services under SDV, customers can reduce the complexity of managing multiple vendors.
- **Predictable Costs:** SDV's model offers predictable costs, which is particularly beneficial for non-profits concerned about budget fluctuations.
- **Customization and Flexibility:** SDV allows for customization and flexibility in managing workloads, including the choice between VMware and Hyper-V environments.

These benefits aim to simplify IT operations for customers, spending less time running their technology while allowing them to focus more on their core activities and mission—ensuring their IT infrastructure is efficiently managed and protected.

BENEFIT COMPARISON	DIY	SDV IaaS
Initial Capital Expenditure	Yes	No
Hardware Costs	Yes	No
Licensing	CapEx	OpEx
Operational Expenses	Yes	Yes
Hardware Maintenance/Upgrades	Yes	No
Power and Cooling	Yes	No
Physical Space	Yes	No
Exposure to Downtime	High	Low
Resiliency	Low	High
Asset Depreciation	Yes	No
Predictable Costs	No	Yes
Regulatory Compliance and Security	No	Yes
Performance and Latency Issues	Yes	No
Bandwidth and Hardware Redundancy	Expensive	Included